

January 20, 2021

Epicentr K Ltd.
Berkovetska Str. 6K
04128 Kyiv Ukraine

Letter of recommendation

Hybrotech LLC has been Epicentr's partner in the category of electric heaters since 2017. Since then, the partner demonstrates high professionalism and responsible approach to fulfill the agreements together with the active cooperation for a mutual success. Hybrotech LLC adheres to all contractual agreements and delivers products to «Epicentr» retail chain in accordance with the agreed schedule.

Managers of the company showed their ability in fast respond to situations of emergency, which require an immediate solution. Company representatives regularly communicate with our purchasing and sales experts; provide intensive trainings to strengthen the knowledge about the product. These actions ensure excellent communication between our employees and consumers, allow us to provide qualified expert advice and, as a result, to improve sales. Hybrotech LLC participates in marketing activities recommended by «Epicentr K», e.g. national exhibitions in order to increase sales.

We confirm that Hybrotech LLC won an internal tender held by «Epicentr» amid numerous national suppliers, for the production of ceramic heating panels under our own private label for further sales through our stores. Due to innovation and high quality production of their own products, the Hybrotech LLC obtained the right to manufacture ceramic panels for two our brands: «Wild Wind®» and «UP®», which received good market respond.

Currently, we are negotiating about new products of the company, which will probably appear on the shelves of our stores in 2021.

We do recommend Hybrotech LLC as a responsible supplier and a reliable partner.

**Director of Household Appliances and
Consumer Electronics Department
Epicentr K Ltd.**



Oleksandr Velichko